Planned Parenthood[®]

Planned Parenthood of the Heartland

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2018 ANNUAL REPORT | July 1, 2017–June 30, 2018

TO PROVIDE, PROMOTE AND PROTECT REPRODUCTIVE AND SEXUAL HEALTH THROUGH HEALTH SERVICES, EDUCATION AND ADVOCACY

HUMAN RIGHTS AND MEANINGFUL LIFE.

VITYTO LEAD A

COMMUNITIES WHERE SEXUALAND REPRIMERED WHERE EVERY PERSON HAS THE OPPORT

•NEBRASKA•

BODY

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DUCTIVE RI

VISION

Communities where sexual and reproductive rights are basic human rights and where every person has the opportunity to lead a healthy and meaningful life.

MISSION

To provide, promote and protect reproductive and sexual health through health services, education and advocacy.

DEAR FRIENDS **SUZANNA DE BACA**

CATHERINE

DIETZ-KILEN

CATHERINE DIETZ-

Stabilizing. As we entered our fiscal year last July, our Planned Parenthood family had been rocked by one of the most difficult legislative sessions in our affiliate's history. As a result of a hostile administration's decision to exclude us from funding, we were forced to close four health centers and lay off highly talented staff. These actions were heartbreaking, but – determined to continue our mission – we focused on stabilizing the organization.

Strengthening. Despite the attacks we weathered, and continued to face in 2018, Planned Parenthood responded with characteristic resilience and agility, protected the sustainability of our organization and, most importantly, we showed up for our patients, every single day – no matter what.

Evolving. As we progressed, we brought together some of the most strategic thinkers in Iowa and Nebraska to answer the question, "How can Planned Parenthood take control of our own future in our states?" The answer we arrived at was a proactive, innovative solution: Join forces within our region and invest in a state-focused leadership model that will not only see us through the challenges we face today and in the future, but also position us for positive growth and expansion of our mission.

To realize this powerful and optimistic vision, I (Suzanna) made the decision to step aside from my position as President/CEO and hand the reins over to two talented, fierce, strategic state leaders who, supported by the structure and resources of a larger region, will lead this organization in the next era. I will once again serve on the board of directors to support the new organization and I have every confidence in the new leaders:



Erin Davison-Rippey has been at the Iowa Capitol for six years, fighting anti-health politicians every step of the way. Now under Governor Reynolds, Iowa is a contraceptive desert with the most restrictive abortion ban in the nation, and yet Erin is not backing down. We are fighting – and winning – in the courts, and we are holding our politicians accountable.



Andi Curry Grubb is the bold visionary who is planting her stake and making sure Governor Ricketts hears this message loud and clear: You cannot scare Planned Parenthood out of Nebraska.

Undeterred by hostile attacks and buoyed by a hopeful vision of the future, these gifted, forward-thinking state leaders are poised to transform Planned Parenthood in our area of the country. Over a year in the making, this is a positive, proactive approach focused on growth and expanding our mission to continue getting results like this:

- caring for 29,293 patients
- expanding transgender care services to five more health centers
- providing 3,364 education programs to 54,273 participants
- engaging the 195,803 supporters of our advocacy network, and
- providing nearly \$3.6M in uncompensated care

Planned Parenthood has withstood attacks for 101 years for daring to give people control over their reproductive health. Like leaders before us who boldly transformed this organization time and again, we are evolving and taking control of our own future. Together with your continued support and advocacy, Planned Parenthood is unstoppable, and we will be here, delivering high-quality, expert care – no matter what.

With gratitude,

Superna M. de Baca

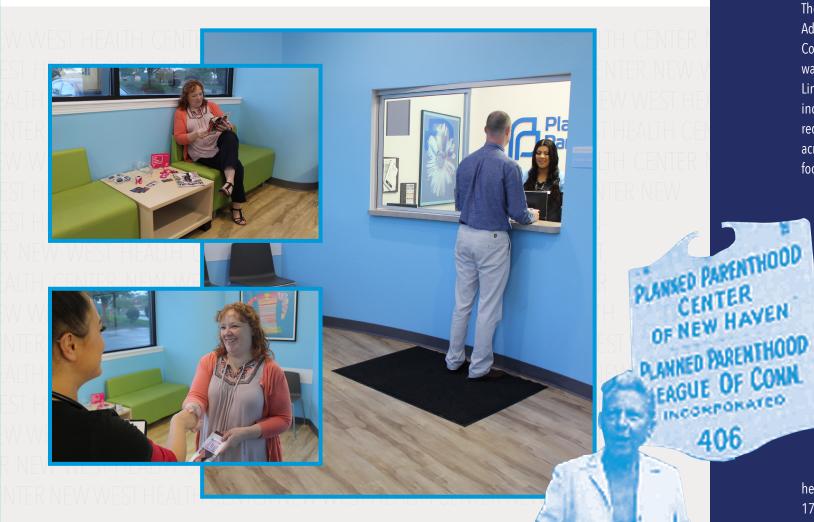
Suzanna de Baca President/CEO

Catherine Dietz-Kilen FY18 Board Chair

THRIVING **REPRODUCTIVE &** SEXUAL HEALTH SERVICES

HEALTH SERVICES STAFF AT LGBTQ MICROCONFERENCE

NEW WEST HEALTH CENTER NEW WEST HEALTH CENTER



Patients visiting our beautiful new West Health Center in Urbandale, Iowa, are enjoying a welcoming space that offers an enhanced patient experience and improved safety and security. Located at 3309 109th Street, we relocated to this stunning new location in April.

Community Initiatives

NEBRASKA

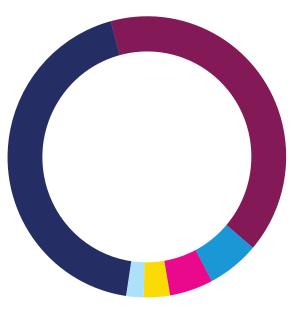
The Women's Fund of Omaha's Adolescent Health Project/ Contraceptive Access Project (CAP) was expanded to serve patients in Lincoln. This project is designed to increase access to contraception and reduce unintended pregnancies across all age groups, with particular focus on youth and young adults age 24 and under. Because of this expanded program, more than 2,000 Planned Parenthood patients in Lincoln received free exams, pregnancy tests and contraception.

OWA

As a Title X provider in Iowa, PPHeartland provides outreach, education, and family planning services at six of our health centers. In FY18, we served 17,542 patients; 57% of these patients had incomes at or below the Federal Poverty Level. We also provided 1,597 education programs and served 25,044 participants.

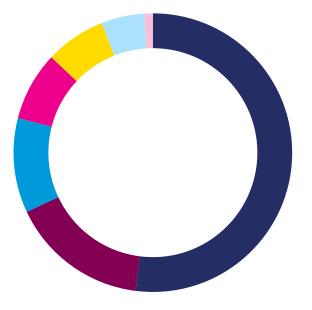
SERVICES PROVIDED SERVICES PROVIDED

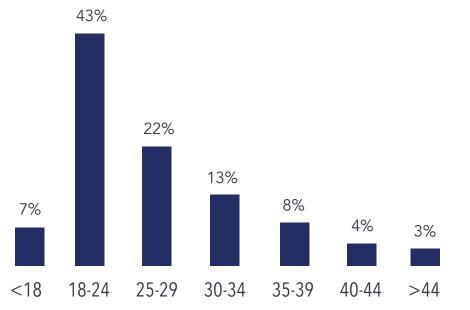
| 60,903 | Contraception | 43% |
|--------|--------------------------|-----|
| 57,277 | STI Testing | 40% |
| 8,756 | Breast Exam | 6% |
| 7,238 | Pregnancy Testing | 5% |
| 4,204 | Abortion | 3% |
| 3,212 | Pap Test | 2% |
| 224 | Colposcopy/Biopsy/LEEP | <1% |
| 150 | Transgender Services | <1% |



CONTRACEPTION BY TYPE

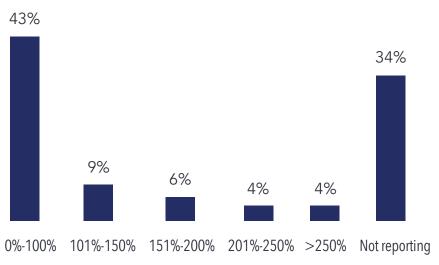
| 13,798 | Oral Contraception | 43% | |
|--------|-------------------------|-----|--|
| 4,414 | Depo-Provera | 40% | |
| 3,008 | IUD | 6% | |
| 2,167 | Implant | 5% | |
| 1,828 | NuvaRing | 3% | |
| 1,430 | Emergency Contraception | 2% | |
| 140 | Patch | <1% | |





90% OF OUR PATIENTS WERE BETWEEN THE AGES OF 18 AND 44

43% OF OUR PATIENTS SHOWED INCOME AT OR BELOW THE FEDERAL POVERTY LEVEL. THAT WAS \$24,600 FOR A HOUSEHOLD OF FOUR (APRIL 1, 2017-MARCH 30, 2018).





3,120 individuals (11%) of our patients self-identified as **male**.



We **expanded transgender services** to our Rosenfield, West, Cedar Falls, Council Bluffs, and Omaha health centers, **reaching 84 people** during 150 visits.



Because of **incredibly generous donors**, we were able to provide **\$3,586,741** in uncompensated charity care.



Staff focused on creating an **exceptional patient experience**, every time, achieving the **92nd percentile for patient satisfaction** by year end on national Press Ganey health care survey data collected from more than 16,000 visits.



Patient access was improved through several measures, including offering same-day appointments at all health centers and increasing accessibility to walk-in patients. Some health centers saw as many as 50% more walk-ins.

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In FY18, PPHeartland provided **3,364** education programs reaching **54,273** individuals, **41,300** of whom (76%) were youth in high school or younger.



91% of programs were focused on reducing unintended pregnancy and STD rates, and **95%** of programs were focused on giving people the tools and information they need to take care of themselves.



Our educators made **157 new contacts** with individuals and organizations, helping us foster relationships and collaboration, build our brand, and enhance understanding of the work Planned Parenthood does in the community.



Educators spent **376 hours** at **107 outreach events**, reaching 4,146 youth and 7,336 adults.



Community Initiatives

PPHeartland educators and trained peer educators from our Teen Council program provided **5 IN**•**clued sessions** to **66 LGBTQ (lesbian, gay, bisexual, transgender, queer) youth,** plus trainings for 60 health center staff in four of our communities across lowa and Nebraska. These efforts educated young people on how to keep themselves safe and where to access safe, inclusive spaces, and the staff trainings helped us **create those spaces so young LGBTQ patients feel comfortable using our services and can get the care they need.** The goal of this groundbreaking, evidence-informed program is to lower the rates of unintended pregnancy and STDs among these young people, who are disproportionately impacted by health disparities.

TEEN COUNCIL MEMBERS PRESENTAN IN • CLUED TRAINING TO PLANNED PARENTHOOD STAFF



SWERFUL POWERFUL ADVOCACY ABV86464

STUDENT LOBBY DAY (IA) WITH REPS. LIZ BENNETT AND CHRIS HALL \frown

PPHeartland won a huge victory in June when the Iowa Supreme Court ruled that

a 72-hour forced waiting period for abortion is unconstitutional. Furthermore, the Court ruled that abortion is a fundamental right in Iowa, laying significant precedent to protect the right to abortion from anti-choice politicians like Gov. Kim Reynolds.



182 Nebraskans and **81 Iowans** spoke to their legislators at our Lobby Days in February and March. Supporters across both states also sent **8,166 emails to their legislators** on behalf of Planned Parenthood patients and communities.

Our Iowa Public Affairs team launched a Speakers' Bureau in January, laying the foundation for storytellers who are empowered to speak up and respond rapidly through writing letters to the editor, testifying before lawmakers, and speaking to the media. In just six months, their powerful voices reached as far as Norway, where a popular magazine featured one of our members on the cover!

In FY18, **16,256 new Iowa supporters** were added to the Voter Activation Network, and **in Nebraska 10,655 new supporters** were added.

Nebraska Public Affairs staff traveled more than 800 miles around the state making connections and building alliances with individuals and organizations, which they leveraged during the Title X fight and again as part of our work to expand Medicaid in Nebraska.





SUPPORTERS POSE FOR A PICTURE WITH REP. SCOTT OURTH AT IOWA LOBBY DAY

Planned Parenthood succeeded in creating **"My Body, My Choice" license plates** in Nebraska in response to Gov. Ricketts' state-sponsored "pro-life" license plate. More than 250 Nebraska supporters are now driving with their support for Planned Parenthood proudly on their vehicles!

•NEBRASKA

NEW NEBRASKA LICENSE PLATE ORGANIZATIONAL VITALITY

With the full support of our Board of Directors, PPHeartland announced Planned Parenthood North Central States (PPNCS), a new five-state affiliate and partnership with Planned Parenthood Minnesota, North Dakota and South Dakota. This strategic move will leverage regional strength to expand our mission and serve more people while building strong local leadership in each state. Erin Davison-Rippey is the state executive director for Iowa, and Andi Curry Grubb is the state executive director for Nebraska. Serving as deputy state directors are Jenna Knox in Iowa and Meg Mikolajczyk in Nebraska.



ERIN DAVISON-RIPPEY STATE EXECUTIVE DIRECTOR – IOWA

ANDI CURRY GRUBB STATE EXECUTIVE DIRECTOR – NEBRASKA



JENNA KNOX DEPUTY STATE DIRECTOR – IOWA



MEG MIKOLAJCZYK DEPUTY STATE DIRECTOR – NEBRASKA



Inclusive provider: PPHeartland received the designation of a 2018 HealthCare Equality Leader from the Human Rights Campaign Foundation.



Responding to staff concerns that we need to make more progress on our Diversity, Equity and Inclusion (DEI) goals, we prioritized those efforts and **established a DEI task force** to address these concerns.



Medical Director Jill Meadows, MD again fought for access to safe, legal abortion by joining PPHeartland in filing suit against an Iowa law that would ban abortion after a fetal heartbeat is found – typically around 6 weeks gestation – often before an individual even knows they are pregnant. This law is blocked while the case continues through the courts.



Nebraska State Executive Director Andi Curry Grubb, who previously served as PPHeartland's director of education, received PPFA's 2018 APPLE TURNOVER Award, which recognizes a VP/Education Director who has met exceptional challenges with creativity and courage.



For the sixth consecutive year, PPHeartland was **voted Best Family Planning** in CITYVIEW magazine's annual "Best of Des Moines."

CULTURE

A PHILANTHROPIC CULTURE OF COMMUNITIES

2017 FALL BOOK SALE YEAR ROUND VOLUNTEERS

REV. KARLA COOPER & DR. WILLIE PARKER

GENERATIONS STRONG - LINCOLN, NE



Political attacks on Planned Parenthood sparked a surge of new donors giving to support our mission: **428 Iowans, 200 Nebraskans, and 126 other individuals across the country** gave a total of **\$481,807 in new contributions** to care for our patients.

1,758 individuals volunteered 27,479 hours in our communities across the Heartland.



1,007 people attended our annual fundraising galas in Omaha, Lincoln, Cedar Rapids, and Des Moines.

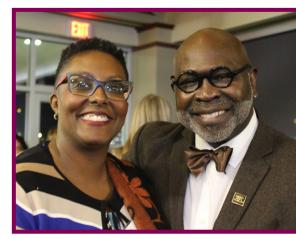


Donors pledged \$2,562,354 in future gifts in their wills to PPHeartland during the year.



147 year-round Book Sale volunteers raised \$529,239 in support of our education and outreach programs.

JOAN MANNHEIMER & BARB MADDEN-BITTLE FORMAL BOOK SALE CHAIRS & CENRAL IOWA EVENT CO-CHAIRS



CENTRAL IOWA ANNUAL EVENT

HEALTH CENTERS

In FY18, Planned Parenthood of the Heartland proudly served patients across Nebraska and Iowa at 10 health centers.



lowa

Ames

Cedar Falls

Cedar Rapids

Council Bluffs

Des Moines – Rosenfield

Des Moines – Susan Knapp

Des Moines – West

Iowa City



Nebraska

Lincoln South Omaha – Northwest

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BOARDS BOARDS

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2018 STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2018

| ASSETS | 2018 | 2017 |
|---|---------------|---------------|
| CURRENT ASSETS | | |
| Cash and Cash Equivalents | \$ 6,733,261 | \$ 5,266,474 |
| Patient Accounts Receivable, Net | 411,190 | 775,036 |
| Grants Receivable, Net | 358,431 | 754,513 |
| Current Pledges Receivable, Net | 982,046 | 1,058,817 |
| Inventory of Materials and Supplies | 319,857 | 352,175 |
| Prepaid Assets | 242,514 | 283,534 |
| Other Current Assets and Discontinued Operations* | - | - |
| Total Current Assets | 9,047,299 | 8,490,549 |
| PROPERTY AND EQUIPMENT, NET | 10,087,360 | 11,257,136 |
| LONG-TERM INVESTMENTS | 5,425,297 | 5,297,797 |
| OTHER ASSETS | | |
| Pledges Receivable, Net | 391,215 | 55,677 |
| Beneficial Interest in Assets Held by Others | 532,724 | 504,774 |
| Other Assets | 156,505 | 76,724 |
| Total Other Assets | 1,080,444 | 637,175 |
| Total Assets | \$ 25,640,400 | \$ 25,682,657 |

| LIABILITIES AND NET ASSETS | 2018 | 2017 |
|--|---------------|---------------|
| CURRENT LIABILITIES | | |
| Current Portion of Long-Term Debt | \$ 2,624,787 | \$ 375,358 |
| Accounts Payable | 1,493,465 | 1,205,829 |
| Accrued Salaries and Related Taxes | 862,843 | 372,469 |
| Accrued Paid Time Off | 327,201 | 423,081 |
| Deferred Revenue | 329,708 | 311,280 |
| Other Liabilities | 177,362 | 163,525 |
| Liabilities, Discontinued Operations* | - | - |
| Total Current Liabilities | 5,815,366 | 2,851,542 |
| LONG-TERM Debt | 1,004,157 | 5,353,251 |
| Total Liabilities | 6,819,523 | 8,204,793 |
| NET ASSETS | | |
| Unrestricted | 13,770,451 | 13,201,373 |
| Temporarily Restricted | 1,739,684 | 1,007,395 |
| Permanently Restricted | 3,310,742 | 3,269,096 |
| Total Net Assets | 18,820,877 | 17,477,864 |
| Total Liabilities and Net Assets | \$ 25,640,400 | \$ 25,682,657 |

| | Unrestricted | Tempora | rily Restricted I | Permanent | ly Restricted | 2 | 018 | 2017 |
|--|------------------|---------|-------------------|-----------|---------------|-----------|--------|--------------|
| REVENUES | | | | | | | | |
| Patient Service Revenue | \$ 7,336,821 | | - | | - | \$ 7,336 | ,821 | \$ 9,964,113 |
| Contributions | 6,115,406 | \$ | 1,108,350 | \$ | 11,660 | 7,235 | ,416 | 6,798,936 |
| Government Grants | 2,689,107 | | - | | | 2,689 | ,107 | 3,559,171 |
| Private Grants | 1,513,372 | | 522,499 | | - | 2,035 | ,871 | 2,539,899 |
| Book Sale Revenues | 555,904 | | - | | | 555 | ,904 | 457,533 |
| Special Events | 659,372 | | 48,937 | | - | 708 | ,309 | 706,182 |
| Investment Income | 109,093 | | - | | 69,319 | 178 | ,412 | 147,699 |
| Net Realized Gain/(Loss) on Investments | 2,620 | | - | | 398 | 3 | ,018 | 5,900 |
| Net Unrealized Gain/(Loss) on Investments | 838,651 | | - | | 134,115 | 972 | ,766 | 1,052,540 |
| Gain/(Loss) on Sale of Property and Equipment | 210,377 | | - | | - | 210 | 377 | 186,655 |
| Miscellaneous Income | 1,911,117 | | - | | | 1,911 | ,117 | 695,214 |
| Net Assets Relased from Program Restrictions | 1,121,343 | | (947,497) | | (173,846) | | - | |
| Total Revenues | 23,063,183 | | 732,289 | | 41,646 | 23,837, | 118 | 26,113,842 |
| EXPENSES | | | | | | | | |
| Program Services: | | | | | | | | |
| Clinical Services | 11,254,541 | | - | | - | 11,254 | 541 | 13,507,957 |
| Public Affairs and Education | 2,652,052 | | - | | - | 2,652 | ,052 | 2,874,581 |
| Total Program Services | 13,906,593 | | - | | | 13,906, | 593 | 16,382,538 |
| Supporting Services: | | | | | | | | |
| Management and General | 7,038,908 | | - | | - | 7,038 | 908 | 5,690,670 |
| Fundraising | 1,548,604 | | - | | - | 1,548 | ,604 | 1,357,259 |
| Total Supporting Services | 8,587,512 | | - | | • | 8,587, | 512 | 7,047,929 |
| Affiliate Assessment: | | | | | | | | |
| Planned Parenthood Federation of America, Inc. | - | | - | | - | | - | 153,809 |
| Total Expenses | 22,494,105 | | - | | | 22,494, | 105 | 23,584,276 |
| OPERATING GAIN or (LOSS) | 569,078 | | 732,289 | | 41,646 | 1,343, | 013 | 2,529,566 |
| Loss from Discontinued Operations (PPAEO)* | | | | | | | | (1,283,113) |
| Change in Net Assets | 569,078 | | 732,289 | | 41,646 | 1,343, | 013 | 1,246,453 |
| Net Assets - Beginning of Year | 13,201,373 | | 1,007,395 | | 3,269,096 | 17,477, | 864 | 16,231,411 |
| NET ASSETS - END OF YEAR | \$ 13,770,451 | \$ | 1,739,684 | \$ | 3,310,742 | 5 18,820, | 877 \$ | 17,477,864 |

2018 ST. YEAR ENDED J JUNE 30, 2018 Ζ **F** ACTIVITY

* As of October 20, 2016, Planned Parenthood of the Heartland completed the divestiture of PPAEO. This impacted FY17 financial statements and is reflected in separate lines for assets, liabilities, and discontinued opertions activities.

Note: These financials include Planned Parenthood of the Heartland, Planned Parenthood of the Heartland Foundation, Planned Parenthood Voters of Iowa, Planned Parenthood Voters of Iowa PAC, and Planned Parenthood Voters of Nebraska.



www.ppheartland.org

1.877.811.7526